

Hierarchy of Values

What are your most important values? (Number from 1- 20)

- Children
- Family
- Spouse
- Accountability
- Pets
- Home
- Location
- Job / Career
- Business
- Approval
- Investments
- Money
- Car / Boat / Caravan / Motorcycle / Other
- Children's education
- Adult education
- Hobbies
- Holidays
- Accuracy
- Perfection
- Other_____

What do you value highly?

List them in order from highest to lowest.

Many of us spend time dealing with urgent needs, not important needs and as a result do not achieve our goals.

Need help? Go to next page :

Values are traits or qualities that you give meaning to as an individual; they represent your highest priorities and deeply held driving forces. Whether you are consciously aware of these or not, each of us has a core set of personal values.

Your values are defined by everything that has happened to you in your life and include influences from: your parents and family, your religious affiliation, your friends and peers, your education, your reading, and more. Effective people recognize these environmental influences and identify and develop a clear, concise, and meaningful set of values/beliefs, and priorities. Once defined, values impact every aspect of your life.

- You demonstrate and model your values in your attitude, in your personal and work behaviors, and in your personal interactions with others.
- You use your values in your decision making about priorities in your daily work and home life, and the things you consider important to you.
- Your goals and life purpose are grounded in your values.

The key point to keep in mind about values is that once established and given power to, they *energize* everything concerned with it. For an individual, committing to and applying values releases fresh energies, which always attract success, achievement, and well-being.

The importance of this is we can energize our lives by making the full effort to implement the values we subscribe to. Once we identify values that are meaningful to us, we can develop strategies to implement them. When we make the determined effort to implement those strategies, good fortune follows -- in the form of new opportunities, new sources of revenue and income, and other forms of material and psychological benefit.

Here is a list of many everyday, commonly held values:

Accountability	Efficiency	Leadership	Security
Accuracy	Equality	Loyalty	Self-reliance
Adventure	Excellence	Money	Service
Children	Fairness	Perfection	(to others, society)
Collaboration	Family	Personal Growth	Spirit in life (using)
Commitment	Freedom	Pleasure	Stability
Communication	Friendship	Power	Status
Community	Fun	Practicality	Strength
Competence	Good will	Prosperity, Wealth	Succeed; A will to-
Concern for others	Gratitude	Punctuality	Success,
Continuous	Hard work	Quality of work	Achievement
improvement	Harmony	Reliability	Systemization
Cooperation	Honesty	Resourcefulness	Teamwork
Creativity	Honor	Respect for others	Trust
Customer	Independence	Responsiveness	Truth
satisfaction	Individuality	Results-oriented	Unity
Decisiveness	Innovation	Safety	Variety
Democracy	Integrity	Satisfying others	Wisdom
Discipline	Justice		
Discovery	Knowledge		

Discover your core values

Money is drawn to people who value it and know how to use it wisely. When you value something you look after it, you do not give it away. You need to work out your core values and where money sits in relation to those values.

If you value looking good, your money goes here. If you value your car, your money goes on the car.

What does YOUR list look like?

Where does "Money" sit in your Hierarchy of Values?

When you know where money sits on your hierarchy of values, then you can go about making the changes you desire to get to where you want to be financially. In raising your money value profile you will help yourself and those around you in ways you didn't think possible. What knowledge are you imparting to your children, albeit unconsciously? That knowledge may be the best nest egg you can leave your children.

Create your own list from the first page, the chart on the previous page, and any other value you wish to add that's important to YOU.

List them in their order of importance, being honest with yourself.

Values are established and given power to, according to their significance – YOU control this according to the amount of time, energy and money you invest into each individual value. Look closely at your register and the order you have them listed. Does this truly reflect where your main investment really is?

If not, you are already in the powerful position of knowing where to focus to begin your journey of transformation. Congratulations on making this start, with your 90 Day Challenge!

Choose the values that are most important to you, the values you believe in and that define your character. Then live them visibly every day at work and at home. Living your values is one of the most powerful tools available to you to help you be the person you want to be, to help you accomplish your goals and dreams, and to help you lead and influence others.

Don't waste your best opportunity.